

LUCAS GRAVINA

[linkedin.com/in/lucas-gravina/](https://www.linkedin.com/in/lucas-gravina/) | 412-980-1898 | lgravina@stanford.edu

EDUCATION

Stanford University

B.S. in Management Science & Engineering, Minor in Computer Science

Stanford, CA

Expected Grad: 2028

- **GPA: 3.996**
- Coursework: Probability for CS, Stochastic Modeling, Lin Alg, Programming Abstractions, Matrix Methods
- Activities: Student Government, Stanford Outdoors Trip Leader, Stanford ASES, Kappa Sigma Social Chair

WORK EXPERIENCE

AfterQuery

San Francisco, CA

Strategic Projects Intern

Jun 2026 - Present

- Led dataset creation for frontier AI labs, translating customer needs into prioritized roadmaps and delivering six training products, coordinating across internal teams and 50+ external experts.
- Designed and shipped 10+ evaluation harnesses and synthetic-generation pipelines to inform loss analyses and produce data used to improve frontier-model performance.
- Eliminated 200+ errors across four deliverables by building an automated final-stage QA system.

Origami (YC F24)

San Francisco, CA

Winter Product Intern

Nov 2025 - Dec 2025

- Built 15+ lead refinement systems, designing node-based filtering to qualify over 50,000 lead data points.
- Tuned the product's logic and prompts and generated the seed training data used to launch Origami Chat, the company's AI chatbot.

Archer Capital Group

Los Angeles, CA

Summer Analyst

Jun 2025 - Sep 2025

- Developed and shipped 4 internal workflow tools to automate diligence tasks, adopted by 40%+ of the firm.
- Interviewed 10+ associates to map existing workflows, locate inefficiencies, and scope tooling.
- Conducted competitive analysis on 16 BaaS companies, presenting an investment thesis to inform dealmaking.

Complymate

Stanford, CA

Co-Founder and CEO

Oct 2024 - Jun 2025

- Secured 3 \$1B+ enterprise design partners for co-founded environmental compliance startup, shipping MVP in C++ and Python and learning how to integrate AI into legacy businesses; wound down to find a bigger problem.

LEADERSHIP & PROJECTS

Stanford University Student Government (ASSU)

Stanford, CA

Chair of Social Life

Sep 2025- June 2026

- Ran a \$170,000 music festival with 100+ person staff, 12 bands, and over 1,500 attendees
- Manage \$90K budget and 8-person staff to deliver 60+ successful campus-wide events per year

fMRI Media Analysis - Built an fMRI-informed deception detection layer on Meta's TRIBE V2 model; collaborated with AllSides' Head of AI (largest media bias company in the US) on applications to media-bias analysis.

Online Businesses - Gained 10M natural views, 100k+ followers, and 5-figure revenue for several ecommerce businesses.

Local AI Hardware - Designed a speech-to-LLM software system and custom hardware interface for private local AI.

Happening Stanford - Coded and scaled a web platform used by 1500+ students to find campus events at Stanford.

Date Drop - Launched GTM for the matchmaking platform Date Drop, growing 0 to 5,000 users at Stanford.

SKILLS

Product: Product Discovery, PRDs, User Stories, Metrics & KPIs, Customer Discovery, Cursor/Claude/Codex

Technical: Synth Pipelines, LLM Evals, Vector Databases, Python, C++, Java, Data Analysis, SQL, Agent Systems

Interests: Solo Backpacking, AI Systems, Global Markets, Nature Education, Sculpture, Guitar & Music, History